

# Data Security Consultancy

ELEVATE YOUR DATA SECURITY WITH A PROVEN APPROACH

## The data security gap

In recent years, data security has become a critical focus for organizations. While many have established baseline security measures for identities, controlling data within the organization remains a challenge. The complexity of the landscape and the advent of Generative-AI and AI-Agents has further heightened the urgency to prioritize data protection without disrupting organizational processes.

Many organizations struggle with:

- Safely utilizing the capabilities of Generative-AI and AI-Agents.
- Implementing Data Loss Prevention without disrupting workflows.
- Aligning Data Security with regulatory compliance requirements.
- Protecting the organization, clients and employees against data breaches

## Our solution

Data Security Consultancy helps your organization implement and enhance the protection of sensitive information across cloud and on-premises services, devices, and AI environments, using a user-centric, risk-based approach that leverages the capabilities of Microsoft Purview.

## Our approach

Our approach is designed to quickly provide the benefits of data protection at an organizational level. We start our approach by gaining insights into organizational risks from the perspective of your employees, addressing key questions such as:

- How do they use data?
- How does data move within and outside the organization?
- What are the risks involved with this approach?



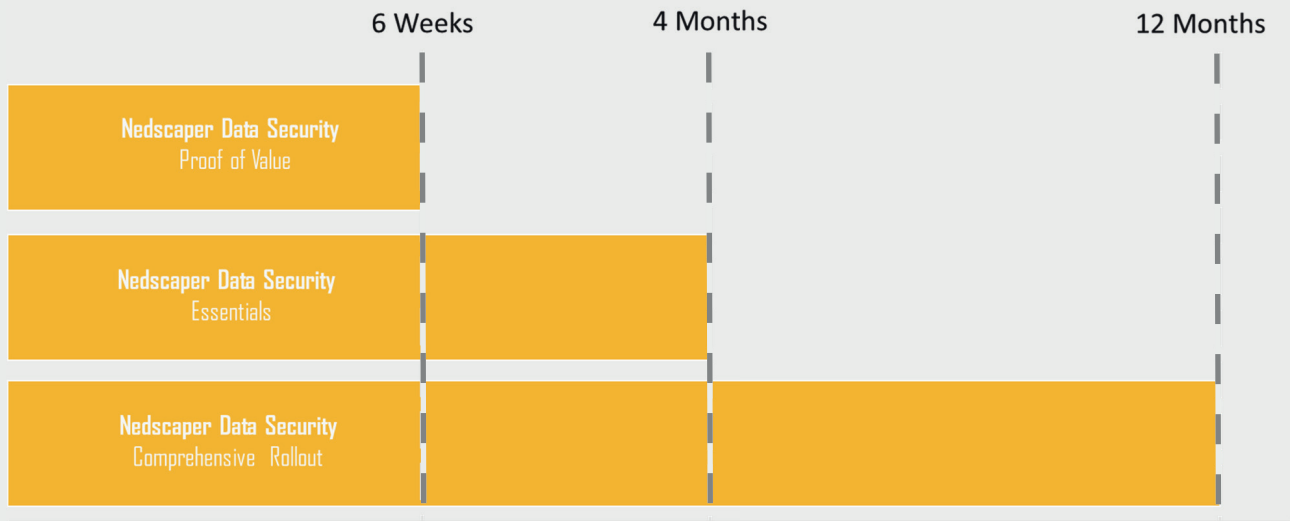
Based on these insights, we implement a rapid deployment pilot program, typically completed within 6 weeks. This pilot uses the advanced capabilities of Microsoft Purview and/or Priva to establish a foundational level of data protection. By starting with a focused group, we ensure your organization remains in control of its data while maintaining seamless operations, setting the stage for a broader rollout.

## Key benefits

- **Bite-size deployment:** Gradually improve your data security posture.
- **Risk and compliance focus:** Address actual organizational risks and compliance requirements.
- **Employee perspective:** Understand data security from the viewpoint of your employees
- **Guidance and knowledge transfer:** Leverage the power of the Microsoft portfolio effectively.
- **Safe AI utilization:** Enable the safe use of Generative AI capabilities.
- **Enhanced visibility:** Within days gain comprehensive insights into your data landscape and identify critical data across hybrid environments.
- **Proven approach:** Using the Nedscaper Data Security maturity model, prioritize based on proven implementation approach

## Our offering

The Data Security offering is based on client needs but overall, we provide three type of offerings:



\* Timelines are indicative and based on prior implementations and may be influenced by client-specific factors and requirements.

All offerings start with gaining a proper understanding of the client environment, requirements and risks. This is achieved via the following activities:

1. Workshops
2. Risk Assessment
3. Usecase definition

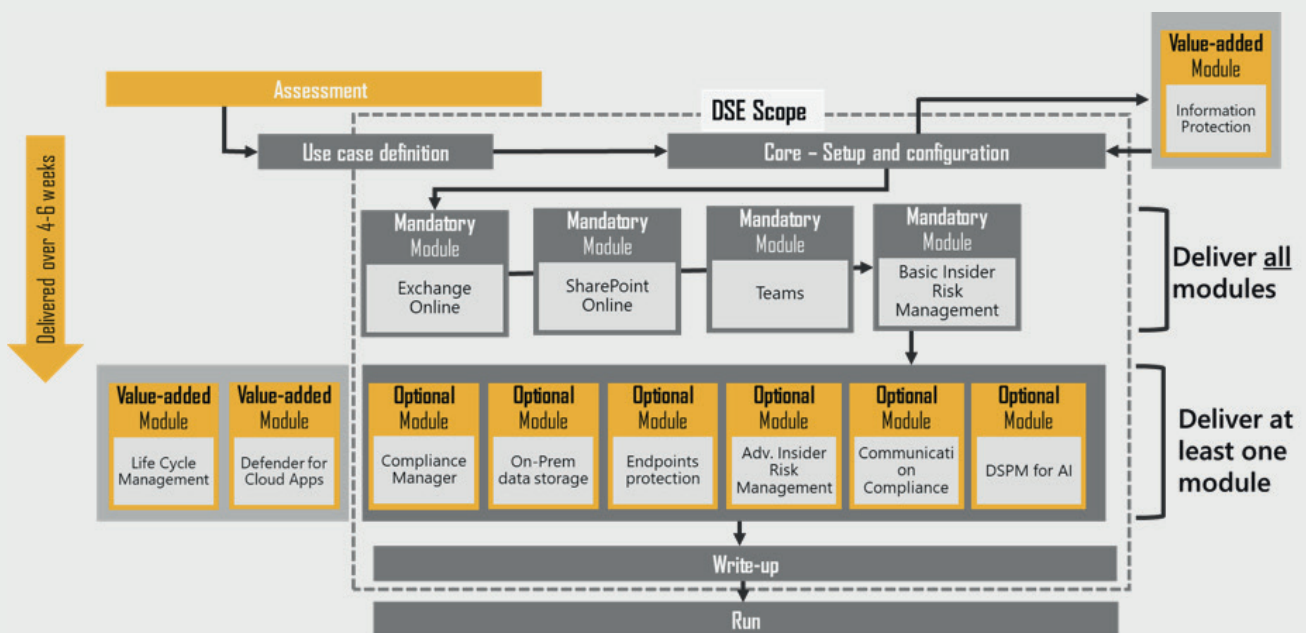


Based on the outcome of these activities and the selected offering, this includes the following:

- **Proof of Value** - A pilot approach with a limited user and product scope:
  - 2 Departments and/or 30 users
  - 5 Use-cases
  - Sensitivity labels
  - M365 DLP rules (based on usecases)
- **Essentials** - All of the above (Proof of Value) but for the whole organization.
- **Comprehensive rollout** - All of the above (Essentials) plus:
  - 15 Additional Use-cases
  - Endpoint DLP
  - Automatic Sensitivity labels
  - Insider Risk Management
  - Data Life Cycle Management
  - Optional modules (in mutual agreement)

## Cybersecurity Investment (CSI) program

Data Security Consulting projects may qualify for Microsoft funding through the Cybersecurity Investment (CSI) program. These Microsoft-funded engagements are limited by scope to workshops, (predefined) usecases and mandatory policies implemented in monitoring mode. Please contact us to see if your organization is eligible and how to get started.





## Why choose Nedscaper



### Pragmatic, Accessible

By focusing on Microsoft's comprehensive security tools, we build on the software that many organizations already trust and rely on to run their operations. This alignment allows us to seamlessly integrate security into existing systems and processes, making cybersecurity a natural extension of their daily workflows.



### A Human Approach

With Nedscaper, organizations gain a service that genuinely enhances their security. Our consultants are an integral part of our managed service: guiding clients, strengthening preventive measures, and providing them with a sense of safety and security.



### More Value through Microsoft Specialisation

Nedscaper maximizes value by standardizing on a core of Microsoft technology. With our deep specialization, we understand how to secure our clients' environment effectively, and our close partnership with Microsoft not only leverages current capabilities but also allows Nedscaper to capitalize on future advancements.



### Unique combination of Prevention and Detection

Our 'best of suite' strategy enables seamless integration of Microsoft's comprehensive security tools, allowing us to maximize the benefits of both preventive and reactive measures for our clients. While we acknowledge the critical role of detection in ensuring swift action when breaches occur, we are equally committed to elevating prevention measures beyond industry standards, significantly reducing the likelihood of incidents.



### Making a Positive Impact

By partnering with Nedscaper, clients contribute to a better world while benefiting from high-quality talent at a reasonable cost. We are dedicated to nurturing young talent, particularly in South Africa, providing them with opportunities to develop into skilled cybersecurity experts.

## About Nedscaper

Nedscaper delivers pragmatic, accessible cybersecurity services across Europe and Africa. Its Managed XDR platform provides real-time threat detection, rapid response, and expert consulting, ensuring 24/7 protection for organizations, and SMBs are supported through a partner network. Built around Microsoft's security tools, Nedscaper leverages software many organizations already trust, seamlessly integrating security into existing systems. This approach makes cybersecurity a natural extension of daily operations. With offices in Amsterdam, Cape Town, and Johannesburg, and a growing global partner network, Nedscaper continues to expand, building trust in the digital world.

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